



**From:** KUBİLAY ŞİMŞEK  
**Sent:** Tue, 25 Jun 2024 08:51:59 +0000  
**To:** ebys  
**Subject:** FW: Expression of Interest (EOI) - Ceylon Petroleum Storage Terminals Limited of Sri Lanka  
**Attachments:** EOI published on 13.06.2024.jpg, FINAL EOI.pdf

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**From:** INFO <info@tobb.org.tr>  
**Sent:** Tuesday, June 25, 2024 11:38 AM  
**To:** KUBİLAY ŞİMŞEK <kubilay.simsek@tobb.org.tr>  
**Subject:** İlt: Expression of Interest (EOI) - Ceylon Petroleum Storage Terminals Limited of Sri Lanka

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**Gönderen:** [prot@srilanka.org.tr](mailto:prot@srilanka.org.tr) <[prot@srilanka.org.tr](mailto:prot@srilanka.org.tr)>  
**Gönderildi:** 25 Haziran 2024 Salı 09:39  
**Kime:** INFO  
**Konu:** Expression of Interest (EOI) - Ceylon Petroleum Storage Terminals Limited of Sri Lanka

**KONU: İlgı Beyanı (EOI) - Seylan Petrol Depolama Terminalleri Limited CPSTL SAP ERP ile Bağlantılı Kapsamlı Bir Petrol Depolama Envanter Yönetimi ve Kontrolünün Geliştirilmesi ve Uygulanması için Danışmanlık Hizmetleri Ref No: KPR/40/2024**

Sayın Beyefendi/Hanımeferdi,  
Sri Lanka Büyükelçiliği, bu belge ile birlikte Sri Lanka Seylan Petrol Depolama Terminalleri Limited tarafından yayınlanan ihale ilanının bir kopyasını da göndermek istemektedir. Bu nedenle Sri Lanka, uluslararası üne sahip üreticilerden, yurtdışındaki Akredite İhracat Acentelerinden veya Sri Lanka'daki Akredite Yerel Acentelerinden kapalı teklifleri davet etmektedir.

Büyükelçilik Türk şirketlerinin katılımını desteklemektedir.

Ekte daha fazla bilgiye ulaşabilirsiniz.

Teşekkürler

Saygılarımla

**SUBJECT: Expression of Interest (EOI) - Ceylon Petroleum Storage Terminals Limited Consultancy Services for Developing and Implementing a Comprehensive Oil Storage Inventory Management and Control Linked to the CPSTL SAP ERP Ref No.: KPR/40/2024**

Dear Sir/Madam,

The Embassy of Sri Lanka would like to send the copy of the Expression of Interest published by Ceylon Petroleum Storage Terminals Limited of Sri Lanka along with this document. Therefore, Sri Lanka invites sealed bids from internationally renowned manufacturers, their Accredited Export Agents abroad or their Accredited Local Agents in Sri Lanka.

The Embassy supports the participation of Turkish companies.

There is more information in the appendix.

Thanks

Sincerely

Embassy of Sri Lanka  
Gaziosmanpaşa, Kırlangıç Sokak No. 41,  
Çankaya/ Ankara  
Tel: +90 312 427 10 21





## EXPRESSIONS OF INTEREST (EOI)

### CEYLON PETROLEUM STORAGE TERMINALS LIMITED

#### CONSULTANCY SERVICES FOR DEVELOPING AND IMPLEMENTING A COMPREHENSIVE OIL STORAGE INVENTORY MANAGEMENT AND CONTROL LINKED TO THE CPSTL SAP ERP - (REF NO: KPR/40/2024)

#### INTERNATIONAL COMPETITIVE BASE

Chairman, Department Consultant Procurement Committee (CPCD), on behalf of the CPSTL invites **EXPRESSIONS OF INTEREST (EOI)** from **reputed Professionals / Firms / Companies** for the above.

The Ceylon Petroleum Storage Terminals Limited (CPSTL) is Sri Lanka's primary petroleum product storage and distribution organization, currently providing shared services to the Ceylon Petroleum Corporation (CPC), Lanka Indian Oil Company (LIOC), Sinopec and RM Parks Inc., with more customers expected soon. The CPSTL therefore urgently needs to upgrade its existing stock management and distribution control systems to international standards, both from the hardware (measurement, feedback, and control) and software (automated record updating, remote monitoring and robust process and systems management) aspects, across all the company's facilities. The existing SAP ECC 6.0 version will soon be upgraded to Rise with SAP S/4HANA Cloud, and solutions will require to be compatible with both to enable a seamless continuity of service. The new system should support various oil storage and transfer operations, ensure accurate inventory management for different products with varying densities, and encompass vessel discharging, vessel loading, Inter Tank Transfers (ITT), mixing operations, ending with R-T (Real Time) stock monitoring of all regional storage depots, retail outlets, and bulk distribution points.

Qualified and experienced consulting companies, technology providers and systems integrators are to be invited to express interest in providing any or all parts of the above requirement, including the optimization of the distribution network, process mapping, solution design, and implementation supervision. A detailed list of facilities, locations and assets will be provided under conditions of a robust Non-Disclosure Agreement, consequent to a comprehensive presentation the CPSTL will make to all eligible responders on a future date.

Request For Proposals (RFPs) will then be issued to all eligible bidders based on the optimum solution architecture and segregation of the scope of work. All components of the new solution are expected to conform to the highest standards of system performance, auditability, backup and recovery, training, and accountability.

Consultant/s will be selected in accordance with the procedures set out in the Guidelines for Selection and Employment of Consultants, published by National Procurement Agency following Quality & Cost Base Selection (QCBS) method.

The CPCD intends to pre-qualify reputed professionals/ firms/companies/parties in order to call RFP for the aforesaid assignment.

Project Proponents should have a minimum five (05) years of demonstrable experience in the similar consultancy service.

Interested professionals/firms/companies may obtain further information at the address below from 0800 hrs **Local time (GMT + 5.30)** and 1600 hrs **Local time (GMT + 5.30)** on any working day up to **Tuesday 16th July 2024**

#### Expressions of interest should include the following information :

- Letter expressing the interest to participate in this project.
- Description of similar assignments, experience in similar conditions indicating the name of client, nature of assignment, location, contract value.
- Status of the firm including the names of the owners and names and qualifications of the key staff with details (CV).
- Any suggestions to associate with another firm or individual.
- Any other relevant information for successfully completed similar project/s.

EOI proposal must be delivered no later than **1600 hrs Local time (GMT + 5.30) Tuesday, 23rd July 2024** via hand delivery/courier/email or by post to the following address. Please send all correspondence to the following address or any clarifications could be obtained from the undersigned. EOI/Applications received after this date will be rejected.

In case the interested parties are unable to submit the original EOI proposal as above, they could submit the scanned copy of the duly filled documents in PDF format via email to tenders@cpstl.lk to reach at or before **1600 hrs Local time (GMT + 5.30) Tuesday, 23rd July 2024**, at their own discretion. However, the original document shall be securely kept to be submitted to the Manager Procurement when requested.

Further details and clarifications (if any) shall be sought from the Manager/Procurement on **Tel: 011-2572156/ 011-2547238; Fax: 011-2074299, E-mail: procure@cpstl.lk**

**The Chairman**  
**Department Consultant Procurement Committee (CPCD)**  
**C/o Manager/Procurement**  
**Ceylon Petroleum Storage Terminals Limited**  
**Procurement Function**  
**01st Floor, New Building Kolonnawa, Wellampitiya, Sri Lanka.**  
**chairman@cpstl.lk**

**EXPRESSION OF INTEREST (EOI)**  
**CEYLON PETROLEUM STORAGE TERMINALS LIMITED**  
**CONSULTANCIES SERVICES FOR DEVELOPING AND IMPLEMENTING A**  
**COMPREHENSIVE OIL STORAGE INVENTORY MANAGEMENT AND CONTROL**  
**LINKED TO THE CPSTL SAP ERP – (REF NO: KPR/40/2024)**



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**The Chairman**

**Department Consultant Procurement Committee (CPCD)**

**C/o Manager Procurement**

**Ceylon Petroleum Storage Terminals Limited**

**Procurement Function**

**01<sup>st</sup> Floor, New Building Kolonnawa, Wellampitiya,**

**Sri Lanka.**

**[chairman@cpstl.lk](mailto:chairman@cpstl.lk)**



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